



**RESOLUTION OF THE COUNTY BOARD  
WILL COUNTY, ILLINOIS**

***Awarding Bid for Medical Products for Sunny Hill Nursing Home***

WHEREAS, in order to receive the most competitive price available, the Will County Executive's Office solicited bids for medical products for Sunny Hill Nursing Home, and

WHEREAS, on October 12, 2022 the Will County Executive's Office opened three (3) proposals for medical products for Sunny Hill, and

WHEREAS, after reviewing such proposals, the recommendation from the Sunny Hill Nursing Home Administrator is to award the bid to the lowest responsible bidder, Professional Medical, New Lenox, IL for an approximate annual total of \$78,289.34, and

WHEREAS, the Public Health & Safety Committee concurs with this request.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the contract for medical products for Sunny Hill Nursing Home to the lowest responsible bidder Professional Medical, New Lenox, IL for an approximate annual total of \$78,289.34. This total could vary depending upon resident population and actual need. The contract period will begin on December 1, 2022, through and including November 30, 2023, with two (2) optional one (1) year contract renewals, if the County so chooses.

BE IT FURTHER RESOLVED, that such purchases shall be funded through the Sunny Hill Nursing Home Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 17th day of November, 2022.

<b>AYES:</b>	Newquist, Ogalla, Flagel, Moustis, Mitchell, Tyson, Gazanfer, Traynere, Fritz, Mueller, Gould, VanDuyne, Balich, Fricilone, Brooks Jr., Parker, Coleman, Marcum, Berkowicz, Cowan, Pretzel, Weigel, Freeman, Kraulidis
<b>ABSENT:</b>	Winfrey, Ventura

Result: Approved - [Unanimous]

*Lauren Staley Ferry*  
 Lauren Staley Ferry (SEAL)  
 Will County Clerk

Approved this 29 day of November 2022

*Jennifer Bertino-Tarrant*  
 Jennifer Bertino-Tarrant  
 Will County Executive



**WILL COUNTY, ILLINOIS**

PURCHASING DEPARTMENT

**JENNIFER BERTINO-TARRANT**  
WILL COUNTY EXECUTIVE

**KEVIN LYNN**  
DIRECTOR

P. 815-740-4712  
F. 815-740-4604  
E. klynn@willcountyillinois.com

County Office Building  
302 N. Chicago Street  
Joliet, IL 60432

**ITEM:** 2023-10 MEDICAL PRODUCTS

**DEPARTMENT:** SUNNY HILL NURSING HOME

**BID LETTING:** SEPTEMBER 20, 2022 – OCTOBER 12, 2022

**PUBLISHED NOTICE:** SEPTEMBER 22, 2022, HERALD NEWS & DEMAND STAR  
INTERNET

**FUNDING SOURCE:** SUNNY HILL NURSING HOME BUDGET

**BIDDING RESULTS:**

**NUMBER RELEASED:** 26 + INTERNET      **NUMBER RETURNED:** 3

**BIDDER:** Professional Medical, New Lenox, IL      **TOTAL PRICE:** \$78,289.34 Complete Bid

Medline, Mundelein, IL      \$164,875.28 Complete bid  
McKesson Medical, Henrico, VA      \$189,870.86 Partial Bid

Recommendation from Maggie McDowell, SHNH Administrator is to award the bid to the lowest responsive bidder, **Professional Medical, New Lenox, IL** for an approximate total of \$78,289.34 for the first year.

These totals could vary depending on resident population and need. The contract period will begin December 1, 2022 through November 30, 2023, with two (2) optional one (1) year renewals, if the county so chooses.

Attachment: Award Docs (22-419 : Awarding Bid for Medical Products for Sunny Hill Nursing Home)

BID TABULATION SHEET

DEPARTMENT: 2023-10 SHNH, MEDICAL PRODUCTS  
 DUE: 10-12-22, 11:00 A.M. OPENED: 10-12-22, 11:05 A.M.

BIDDER	REQUIREMENTS	TOTAL COST	% OF INC YR 2 & 3
McKesson Henrico, VA	Bid Bond: 10% PC: <i>yes</i> Add. Rec'd (1): <i>yes</i> Signed: <i>yes</i>	<u>PARTIAL BID</u> COMPLETE BID \$ 139,870 <sup>90</sup>	2 <sup>ND</sup> yr <i>0</i> 3 <sup>RD</sup> yr 2% DISC <i>0</i>
Medline Industries Northfield, IL <i>[Signature]</i>	Bid Bond: <i>yes</i> PC: <i>yes</i> Add. Rec'd (1): <i>yes</i> Signed: <i>yes</i>	<u>PARTIAL BID</u> COMPLETE BID \$ 104,875 <sup>25</sup>	2 <sup>ND</sup> yr 15% 3 <sup>RD</sup> yr 15% DISC <i>0</i>
Professional Medical New Lenox, IL	Bid Bond: <i>ck- 20,000</i> PC: <i>yes</i> Add. Rec'd (1): <i>yes</i> Signed: <i>yes</i>	<u>PARTIAL BID</u> COMPLETE BID \$ 78,280 <sup>34</sup>	2 <sup>ND</sup> yr 2% 3 <sup>RD</sup> yr 2% DISC <i>0</i>
	Bid Bond: PC: Add. Rec'd (1): Signed:	PARTIAL BID COMPLETE BID \$	2 <sup>ND</sup> yr 3 <sup>RD</sup> yr DISC
	Bid Bond: PC: Add. Rec'd (2): Signed:	PARTIAL BID COMPLETE BID \$	2 <sup>ND</sup> yr 3 <sup>RD</sup> yr DISC
	Bid Bond: PC: Add. Rec'd (2): Signed:	PARTIAL BID COMPLETE BID \$	2 <sup>ND</sup> yr 3 <sup>RD</sup> yr DISC
	Bid Bond: PC: Add. Rec'd (2): Signed:	PARTIAL BID COMPLETE BID \$	2 <sup>ND</sup> yr 3 <sup>RD</sup> yr DISC
	Bid Bond: PC: Add. Rec'd (2): Signed:	PARTIAL BID COMPLETE BID \$	2 <sup>ND</sup> yr 3 <sup>RD</sup> yr DISC

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger, *[Signature]* *[Signature]* *E.B.*

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MEDICAL PRODUCTS 2020-10 COMPARISON

ITEM#	UOM	QTY	McKesson Medical Minneapolis, MN		Medline Northfield, IL		Professional Medical Surgical Supply, Inc.			
			PARTIAL BID		PARTIAL BID		COMPLETE BID			
1	pr	12	\$ 2.64	\$ 31.68	\$ 4.40	\$ 52.80	\$ 3.43	\$ 41.16		
2	ea	192	\$ 3.3133	\$ 636.16	\$ 3.59	\$ 689.28	\$ 1.59	\$ 305.28		
3	bx	144	\$ 0.042	\$ 6.05	\$ 4.9100	\$ 707.04	\$ 3.50	\$ 504.00		
4	ea	480	\$ 0.81	\$ 388.80	\$ 1.2200	\$ 585.60	\$ 0.40	\$ 192.00		
5	ea	4800	\$ 1.11	\$ 5,328.00	\$ 1.6100	\$ 7,728.00	\$ 0.57	\$ 2,736.00		
6	ea	960	\$ 0.39	\$ 374.40	\$ 0.3200	\$ 307.20	\$ 0.26	\$ 249.60		
7	rl	5040	\$ 0.4017	\$ 2,024.57	\$ 0.1400	\$ 705.60	\$ 0.09	\$ 453.60		
8	ea	384	\$ 0.2140	\$ 82.18	\$ 0.090	\$ 34.56	\$ 0.09	\$ 34.56		
9	ea	336000	\$ 0.0334	\$ 11,222.40	\$ 0.02	\$ 6,720.00	\$ 0.01125	\$ 3,780.00		
10	ea	1200	###	###	\$ 0.07	\$ 84.00	\$ 0.0250	\$ 30.00		
11	ea	30000	\$ 0.5223	\$ 15,670.00	\$ 0.59	\$ 17,700.00	\$ 0.0630	\$ 1,890.00		
12	ea	2400	\$ 0.580	\$ 1,392.00	\$ 0.48	\$ 1,152.00	\$ 0.2800	\$ 672.00		
13	ea	480	\$ 1.94	\$ 931.20	\$ 0.86	\$ 412.80	\$ 0.7500	\$ 360.00		
14	ea	2880	\$ 1.43	\$ 4,118.40	\$ 1.62	\$ 4,665.60	\$ 1.325	\$ 3,816.00		
15	ae	7200	\$ 0.0286	\$ 205.92	\$ 0.02	\$ 144.00	\$ 0.0123	\$ 88.56		
16	ea	3600	\$ 0.0526	\$ 189.36	\$ 0.08	\$ 288.00	\$ 0.050	\$ 180.00		
17	ea	360000	\$ 0.0175	\$ 6,292.80	\$ 0.01	\$ 3,600.00	\$ 0.010	\$ 3,456.00		
18	ea	120000	\$ 0.0104	\$ 1,248.00	\$ 0.01	\$ 1,200.00	\$ 0.0059	\$ 708.00		
19	ea	300	\$ 0.17	\$ 51.00	\$ 0.12	\$ 36.00	\$ 0.2104	\$ 63.12		
20	ea	3600	\$ 0.0243	\$ 87.48	\$ 0.04	\$ 144.00	\$ 0.0215	\$ 77.40		
21	ea	960	\$ 1.7740	\$ 1,703.04	\$ 1.68	\$ 1,612.80	\$ 1.30	\$ 1,248.00		
22	ea	780	\$ 0.11	\$ 85.80	\$ 0.11	\$ 85.80	\$ 0.17	\$ 132.60		
23	ea	1200	\$ 0.67	\$ 804.00	\$ 0.93	\$ 1,116.00	\$ 0.86	\$ 1,032.00		
24	ea	768	#####	##	\$ 0.32	\$ 245.76	\$ 0.32	\$ 245.76		
25	ea	7200	\$ 0.4658	\$ 3,353.76	\$ 0.10	\$ 720.00	\$ 0.08	\$ 576.00		
26	ea	396	\$ 0.82	\$ 324.72	\$ 1.36	\$ 538.56	\$ 1.28	\$ 504.90		
27	ea	1728	\$ 0.325	\$ 561.60	\$ 0.36	\$ 622.08	\$ 0.19	\$ 328.32		
28	ea	10368	\$ 0.1827	\$ 1,894.23	\$ 0.54	\$ 5,598.72	\$ 0.145486	\$ 1,508.40		
29	ea	240	\$ 0.7246	\$ 173.90	\$ 0.43	\$ 103.20	\$ 0.3625	\$ 87.00		
30	ea			\$ -		\$ -		\$ -		
	4x4	600	\$ 2.765	\$ 1,659.00	\$ 3.45	\$ 2,070.00	\$ 2.39	\$ 1,434.00		
	3x3	600	\$ 1.98	\$ 1,188.00	\$ 2.60	\$ 1,560.00	\$ 2.20	\$ 1,320.00		
	2x2	600	#####	#####	#####	#####	\$ 0.85	\$ 510.00		
31	ea	384	\$ 1.42	\$ 545.28	\$ 0.90	\$ 345.60	\$ 1.25	\$ 480.00		
32	ea	600	\$ 1.0186	\$ 611.16	\$ 0.72	\$ 432.00	1.3000	\$ 780.00		
33	ea	360	\$ 1.1948	\$ 430.13	\$ 0.37	\$ 133.20	0.3000	\$ 108.00		
34	ea	480	\$ 0.72	\$ 345.60	\$ 1.48	\$ 710.40	0.5100	\$ 244.80		
35	ea	420	\$ 4.93	\$ 2,070.60	\$ 3.49	\$ 1,465.80	3.25	\$ 1,365.00		
36	ea	10400	\$ 0.2325	\$ 2,418.00	\$ 0.17	\$ 1,768.00	0.18	\$ 1,872.00		
37	ea	12000	\$ 0.0095	\$ 114.00	\$ 0.01	\$ 120.00	0.0065	\$ 78.00		
38	ea	1200	\$ 0.0886	\$ 106.32	\$ 0.07	\$ 84.00	0.1304	\$ 156.48		
39	ea	1728	\$ 0.1113	\$ 192.33	\$ 0.06	\$ 103.68	0.07270	\$ 125.63		
40	ea	1008	\$ 0.0286	\$ 28.83	\$ 0.03	\$ 30.24	0.0358	\$ 36.09		
41	ea	744	\$ 0.19880	\$ 147.91	\$ 0.06	\$ 44.64	0.1700	\$ 126.48		
42	ea	744	\$ 0.1100	\$ 81.84	\$ 0.16	\$ 119.04	0.095	\$ 70.68		
43	ea	240	\$ 0.090	\$ 21.60	\$ 0.11	\$ 26.40	0.08	\$ 19.20		
44	ea	144	\$ 4.33	\$ 623.52	\$ 4.73	\$ 681.12	3.5000	\$ 504.00		
45	ea	1200	\$ 1.97	\$ 2,364.00	\$ 14.30	\$ 17,160.00	1.3500	\$ 1,620.00		
46	ea	1200	\$ 1.568	\$ 1,881.60	\$ 3.94	\$ 4,728.00	1.3500	\$ 1,620.00		
47	ea	12000	\$ 0.0089	\$ 106.80	\$ 0.01	\$ 120.00	0.00715	\$ 85.80		
48	ea	5184	\$ 0.01	\$ 51.84	\$ 0.03	\$ 155.52	0.01069	\$ 55.42		
49	ea	1728	\$ 0.3558	\$ 614.82	\$ 0.3900	\$ 673.92	0.3650	\$ 630.72		
50	ea	6000	\$ 0.0968	\$ 580.80	\$ 0.0900	\$ 540.00	0.0632	\$ 379.20		
51	ea	120000	\$ 0.0118	\$ 1,416.00	\$ 0.0100	\$ 1,200.00	0.00625	\$ 750.00		
52	ea	2376	\$ 0.4433	\$ 1,053.28	\$ 4.97	\$ 11,808.72	0.5000	\$ 1,188.00		
53	ea	5760	\$ 1.0500	\$ 6,048.00	\$ 0.870	\$ 5,011.20	0.2900	\$ 1,670.40		
54	ea	17280	\$ 2.15	\$ 37,152.00	\$ 0.130	\$ 2,246.40	0.0682	\$ 1,178.50		
55	ea	4500	\$ 0.4600	\$ 2,070.00	\$ 0.3200	\$ 1,440.00	0.2600	\$ 1,170.00		
56	ea	3120	\$ 1.85	\$ 5,772.00	\$ 1.8900	\$ 5,896.80	0.8700	\$ 2,714.40		
57	ea	6912	\$ 1.1613	\$ 8,026.91	\$ 1.71	\$ 11,819.52	0.6900	\$ 4,769.28		

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# SUNNY HILL

## NURSING HOME OF WILL COUNTY

JENNIFER BERTINO-TARRAN  
WILL COUNTY EXECUTIVE

MARGARET MCDOWELL, LNHA, RN  
ADMINISTRATOR

Sunny Hill Nursing Home  
421 Doris Avenue  
Joliet, IL 60431

P. (815) 727-8710  
F. (815) 727-8637  
W. willcountyllinois.com/sunnyhill  
10/17/2022

Will County Board Members,

Regarding RFP #2023-10 Medical Products for Sunny Hill Nursing Home of Will County:

On 10/12/22 three bids were submitted, received, and accepted by the Will County Purchasing Department for services that would provide Sunny Hill Nursing Home with Medical Products due to a bid renewal process and current contract expiration.

Therefore, bids were submitted to obtain the most competitive rates for consistent and high-quality medical products provision, to residents of Sunny Hill for a term of one (1) year with two (2) optional one (1) year renewals if the County so chooses.

The **first** of three bids submitted for consideration for medical products is from **McKesson**, with compensation to include the following:

A partial bid and total cost of \$189,031.73 for the first year. There is no increase for 2<sup>nd</sup> year bid, and a 2% increase for the 3<sup>rd</sup> year.

The **second** bid submitted for medical products consideration is from **Medline Industries**, with compensation to include the following:

A complete bid and total cost of \$160,224.16 for the first year. There is a 15% increase for the 2<sup>nd</sup> year bid, and a 15% increase for the 3<sup>rd</sup> year.

The **third** bid submitted for medical products consideration is from **Professional Medical**, with compensation to include the following:

A complete bid and total cost of \$77,586.32 for the first year. There is a 2% increase for the 2<sup>nd</sup> year bid, and a 2% increase for the 3<sup>rd</sup> year.

Therefore, I am recommending that the RFP #2023-10 Medical Products for Sunny Hill Nursing Home of Will County bid be awarded to **Professional Medical**, based on the overall cost effectiveness of this vital service. Professional Medical will be responsible for rendering the required services following local, state, and federal laws and regulations, facility policies and procedures, and community standards of practice.

Respectfully submitted,

Maggie McDowell, RN, LNHA  
Administrator

“THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING”