

2022-28



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Renewing Contracts for Housekeeping Supplies for Sunny Hill Nursing Home

WHEREAS, the current contracts for housekeeping supplies at Sunny Hill Nursing Home expire on April 30, 2023, and

WHEREAS, the current contracts allow for the extension of said contracts at one year intervals, if the County so chooses, and

WHEREAS, the Sunny Hill Nursing Home Administrator has recommended, and the Public Health & Safety Committee has concurred, that the contracts with Central Poly, Linden, NJ, Tri-K Supplies, Channahon, IL, Medline Industries, Northfield, IL and Professional Medical, New Lenox, IL for housekeeping supplies for Sunny Hill Nursing Home be renewed for one year from May 1, 2023, through and including April 30, 2024, pursuant to the terms and specifications on the original Bid Tab Sheet, and

WHEREAS, sufficient appropriations have been budgeted for this purpose, and

WHEREAS, the Public Health & Public Safety Committee concurs with this recommendation.

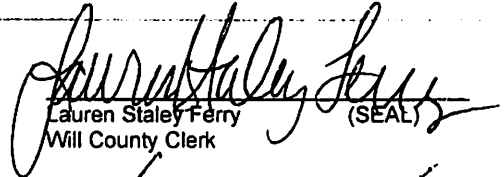
NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby authorizes the County Executive to renew the contracts with Central Poly, Linden, NJ, Tri-K Supplies, Channahon, IL, Medline Industries, Northfield, IL and Professional Medical, New Lenox, IL for housekeeping supplies for Sunny Hill Nursing Home for one year from May 1, 2023, through and including April 30, 2024, pursuant to the terms and specifications on the original Bid Tab Sheet.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

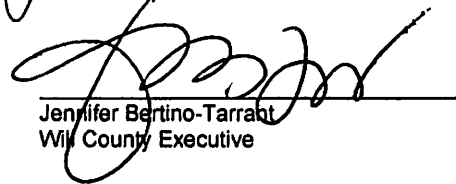
Adopted by the Will County Board this 16th day of March, 2023.

AYES: Deane-Schlottman, VanDuyne, Ogalla, Pretzel, Butler, Newquist, Balich, Richmond, Parker, Williams, Diaz, Coleman, Logan, Freeman, Revis, Mitchell, Ortiz, Berkowicz, Mueller, Costa, Traynere
AWAY: Winfrey

Result: Approved - (Unanimous)


Lauren Staley Ferry (SEAL)
Will County Clerk

Approved this 20th day of MARCH, 2023.


Jennifer Bertino-Tarrant
Will County Executive



WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

P. 815-740-4712
F. 815-740-4604
E. klynn@willcountyillinois.com

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

KEVIN LYNN
DIRECTOR

County Office Building
302 N. Chicago Street
Joliet, IL 60432

17.1.a

February 3, 2023

Central Poly
2400 Bedle Place
Linden, NJ 07036

Via Email: bids@centralpoly.com

RE: BID # 2022-28 Housekeeping Supplies
Sunny Hill Nursing Home

Dear Mr. Hoffer,

The contract for Housekeeping Supplies for Will County Sunny Hill Nursing Home will expire on April 30, 2023. We are in the position to exercise the optional 2nd year renewal as stated in the original bid. The new contract period will be effective May 1, 2023 through April 30, 2024.

The yearly contract amount will increase by 13% as stated in the contract. Please contact me in writing, via email within ten (10) days as it requires County Board approval.

We look forward to another year of very efficient and sound working relationship. If you Have any questions, please call me anytime at (815) 740-4712.

Sincerely,

Kevin Lynn
Purchasing Director

CC: Maggie McDowell, SHNH Administrator
Craig Maki, Director of EVS

Attachment: Second Year Renewal Docs (23-89 : Housekeeping Supplies SHNH - Bid Renewal)



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17.1.a

February 3, 2023

Professional Medical & Surgical Supply, Inc.
1917 Garnet Ct.
New Lenox, IL 60451

Via Email: alanf@promedsupply.com

RE: BID # 2022-28 Housekeeping Supplies
Sunny Hill Nursing Home

Dear Mr. Ferry,

The contract for Housekeeping Supplies for Will County Sunny Hill Nursing Home will expire on April 30, 2023. We are in the position to exercise the optional 2nd year renewal as stated in the original bid. The new contract period will be effective May 1, 2023 through April 30, 2024.

The yearly contract amount will not increase as stated in the contract. Please contact me in writing, via email within ten (10) days as it requires County Board approval.

We look forward to another year of very efficient and sound working relationship. If you Have any questions, please call me anytime at (815) 740-4712.

Sincerely,

Kevin Lynn
Purchasing Director

CC: Maggie McDowell, SHNH Administrator
Craig Maki, Director of EVS

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Joliet, IL 60432

17.1.a

February 3, 2023

Tri-K, Inc.
PO Box 700
Channahon, IL 60410

Via Email: cktab66@yahoo.com

RE: BID # 2022-28 Housekeeping Supplies
Sunny Hill Nursing Home

Dear Mr. Kiernan,

The contract for Housekeeping Supplies for Will County Sunny Hill Nursing Home will expire on April 30, 2023. We are in the position to exercise the optional 2nd year renewal as stated in the original bid. The new contract period will be effective May 1, 2023 through April 30, 2024.

The yearly contract amount will increase by 3% as stated in the contract. Please contact me in writing, via email within ten (10) days as it requires County Board approval.

We look forward to another year of very efficient and sound working relationship. If you have any questions, please call me anytime at (815) 740-4712.

Sincerely,

Kevin Lynn
Purchasing Director

CC: Maggie McDowell, SHNH Administrator
Craig Maki, Director of EVS

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17.1.a

BID HISTORY

ITEM: 2022-28 Housekeeping Supplies Bid

DEPARTMENT: Sunny Hill Nursing Home of Will County

BID RELEASED: February 3, 2022

PUBLISHED NOTICE: Herald News & Demand Star Internet

FUNDING SOURCE: Sunny Hill Nursing Home of Will County Budget

BID OPENING: February 17, 2022, 10:35 A.M.

LOCATION: Will County Office Building
302 N. Chicago Street
Joliet, Ill. 60432

BIDDING RESULTS:

NUMBER RELEASED: 22 + INTERNET **NUMBER RETURNED:** 6

BIDDER: **TOTAL PRICE**

See attached spreadsheet for comparison pricing and recommendation letter from SHNH Administrator for product selections.

Recommendation from Maggie McDowell, SHNH Administrator, is to split the award of this bid to **four (4) bidders**, for an approximate annual cost of **\$57,148.23**, as stipulated in the bid document; **Central Poly, Linden, NJ**, for an approximate cost of **\$10,651.20**, **Tri-K Supplies, Channahon, IL**, for an approximate cost of **\$18,783.60**, **Professional Medical, New Lenox, IL**, for an approximate cost of **\$15,024.00** and **Medline Industries, Northfield, IL** for an approximate cost of **\$12,689.43**. By splitting the bid award, we will be saving approximately \$20,000.00 - \$40,000.00 annually over award to one vendor.

The contract begins May 1, 2022 through April 30, 2023, with two (2) additional one (1) year renewal options, at the discretion of Will County. These costs are approximate, based on resident population and needs and includes consideration of 2nd and 3rd year increase in pricing, as allowed in the bid document.

Attachment: Second Year Renewal Docs (23-89 : Housekeeping Supplies SHNH - Bid Renewal)

BID TABULATION SHEET

17.1.a

DEPARTMENT: 2022-28 SHNH, Housekeeping Supplies
 DUE: 2-18-22, 10:30 A.M. OPENED: 2-18-22, 10:35 A.M.

BIDDER	REQUIREMENTS	TOTAL COST- 1 YEAR
Warehouse Direct Des Plaines, IL	BID BOND: PRIME CERT: Y N ADDENDA -1: Y N SAMPLES: Y N FORM SIGNED: Y N COMPLETE BID: Y N	\$ No Bid Yr 2 % Yr 3 % % of disc LEAD
Dispose N Save Monroe, NY	BID BOND: 10% PRIME CERT: (Y) N ADDENDA -1: (Y) N SAMPLES: (Y) N FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 47,255 ¹⁹ Yr 2 % 0 Yr 3 % 0 % of disc 0 LEAD 2 days
Central Poly – Bag Corp Linden, NJ	BID BOND: 10% PRIME CERT: (Y) N ADDENDA -1: (Y) N SAMPLES: (Y) N FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 65,836 ¹⁶ Yr 2 % 13% Yr 3 % 13% % of disc 0 LEAD 30-45 days
Medline Industries Northfield, IL MC	BID BOND: 10% PRIME CERT: (Y) N ADDENDA -1: Y (N) SAMPLES: (Y) N FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 104,219 ⁰⁵ Yr 2 % 15% Yr 3 % 15% % of disc 0 LEAD 2 days
Professional Medical Surgical New Lenox, IL	BID BOND: Cashiers check 10% PRIME CERT: (Y) N ADDENDA -1: (Y) N SAMPLES: Y (N) FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 60,975 ²⁰ Yr 2 % N/A Yr 3 % N/A % of disc 0 LEAD 1-2 days

Attachment: Second Year Renewal Docs (23-89 : Housekeeping Supplies SHNH - Bid Renewal)

ALSO PRESENT: Kevin Lynn, Nancy Rueffiger, Eddie Bradley


BID TABULATION SHEET

17.1.a

DEPARTMENT: 2022-28 SHNH, Housekeeping Supplies
 DUE: 2-18-22, 10:30 A.M. OPENED: 2-18-22, 10:35 A.M.

BIDDER	REQUIREMENTS	TOTAL COST- 1 YEAR
North American Corpotation Glenview, IL	BID BOND: <i>Cashiers check 10%</i> PRIME CERT: (Y) N ADDENDA -1: Y (N) SAMPLES: (Y) N FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 73,317. ⁴⁰ Yr 2 % 3% Yr 3 % 3% % of disc 1% LEAD 1-2 days
<i>TRI-K, Inc</i> <i>Charahan, IL</i> <i>60410</i>	BID BOND: <i>Cashiers check 10%</i> PRIME CERT: (Y) N ADDENDA -1: (Y) N SAMPLES: Y (N) FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 22,923. ⁰⁰ Yr 2 % 3% Yr 3 % 3% % of disc 0 LEAD 1-2 days
	BID BOND: PRIME CERT: Y N ADDENDA -1: Y N SAMPLES: Y N FORM SIGNED: Y N COMPLETE BID: Y N	\$ Yr 2 % Yr 3 % % of disc LEAD
	BID BOND: PRIME CERT: Y N ADDENDA -1: Y N SAMPLES: Y N FORM SIGNED: Y N COMPLETE BID: Y N	\$ Yr 2 % Yr 3 % % of disc LEAD
	BID BOND: PRIME CERT: Y N ADDENDA -1: Y N SAMPLES: Y N FORM SIGNED: Y N COMPLETE BID: Y N	\$ Yr 2 % Yr 3 % % of disc LEAD

Attachment: Second Year Renewal Docs (23-89 : Housekeeping Supplies SHNH - Bid Renewal)

ALSO PRESENT: Kevin Lynn, Nancy Ruettinger, Eddie Bradley,
[Signatures] E.B.

SUNNY HILL

NURSING HOME OF WILL COUNTY

JENNIFER BERTINO-TARRAN
WILL COUNTY EXECUTIVE

MARGARET MCDOWELL, LNHA, RN
ADMINISTRATOR

P. (815) 727-8710
F. (815) 727-8637
W. willcountyillinois.com/sunnyhill

Sunny Hill Nursing Home
421 Doris Avenue
Joliet, IL 60433

4. Professional Medical – \$23.70 = \$11,376.00
5. Tri-K Inc – No Bid
6. North American Corporation - \$26.29 = \$12,619.20

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 30" 47" CLEAR** be awarded to Medline in the amount of \$18.48 = \$8,869.33 with an optional Year Two (2) percentage increase of 15% and an optional Year Three (3) percentage increase of 15%. Lead time ARO is 2 days.

CAN LINERS 30" X 37" CLEAR – Year Quantity/480 – UOM/CS - Pack Size – 1000

- BY: 1. Dispose N Save – \$37.74 = \$18,115.20
2. Central Poly – \$22.19 = \$10,651.20
 3. Medline – \$65.14 = \$31,267.20
 4. Professional Medical – \$33.94 = \$16,291.00
 5. Tri-K Inc – No Bid
 6. North American Corporation - \$29.36 = \$14,092.80

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 30" 37" CLEAR** be awarded to Central Poly in the amount of \$22.19 = \$10,651.20 with an optional Year Two (2) percentage increase of 13% and an optional Year Three (3) percentage increase of 13%. Lead time ARO is 30-45 days.

CAN LINERS 24" X 33" RED – Year Quantity/30 – UOM/CS - Pack Size – 250

- BY: 1. Dispose N Save – \$19.84 = \$595.20
2. Central Poly – \$39.00 = \$1,170.00
 3. Medline – \$13.05 = \$391.35

"THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING"

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- 4. Professional Medical – \$68.50 = \$1,644.00
- 5. Tri-K Inc – No Bid
- 6. North American Corporation – No Bid

Therefore, I am recommending that the Environmental Services/Housekeeping product – PAPER CUPS 5 O be awarded to Professional Medical in the amount of \$68.50 = \$1,644.00 with an optional Year Two (2) percentage increase of 0% and an optional Year Three (3) percentage increase of 0%. Lead time ARO is 1-2 days.

CAN LINERS 40" X 46" CLEAR – Year Quantity/700 – UOM/CS - Pack Size – 100

- BY: 1. Dispose N Save – \$20.01 = \$14,004.00
- 2. Central Poly – \$19.64 = \$13,748.00
 - 3. Medline – \$24.00 = \$16,800.00
 - 4. Professional Medical – \$22.31 = \$15,617.00
 - 5. Tri-K Inc – \$17.70 = \$12,390.00
 - 6. North American Corporation - \$27.13 = \$18,991.00

Therefore, I am recommending that the Environmental Services/Housekeeping product – CAN LINERS 40" 46" CLEAR be awarded to Tri-K Inc in the amount of \$17.70 = \$12,390.00 with an optional Year Two (2) percentage increase of 3% and an optional Year Three (3) percentage increase of 3%. Lead time ARO is 1-2 days.

CAN LINERS 30" X 47" CLEAR – Year Quantity/480 – UOM/CS - Pack Size – 100

- BY: 1. Dispose N Save – \$25.24 = \$12,115.20
- 2. Central Poly – \$24.66 = \$11,836.80
 - 3. Medline – \$18.48 = \$8,869.33

"THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING"

Attachment: Second Year Renewal Docs (23-89 : Housekeeping Supplies SHNH - Bid Renewal)

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Joliet, IL 60431

4. Professional Medical – \$1.00 = \$9,600.00
5. Tri-K Inc – No Bid
6. North American Corporation - \$1.20 = \$11,520.00

Therefore, I am recommending that the Environmental Services/Housekeeping product – **MULTIFOLD HAND TOWELS** be awarded to Professional Medical in the amount of \$1.00 = \$9,600.00 with an optional Year Two (2) percentage increase of 0% and an optional Year Three (3) percentage increase of 0%. Lead time ARO is 1-2 days.

FACIAL TISSUE – Year Quantity/6000 – UOM/BX - Pack Size – 100/30

BY: 1. Dispose N Save – No Bid

2. Central Poly – \$0.66 = \$3,960.00
3. Medline – \$0.80 = \$4,788.33
4. Professional Medical – \$0.63 = \$3,780.00
5. Tri-K Inc – \$0.69 = \$4,140.00
6. North American Corporation - \$0.69 = \$4,140.00

Therefore, I am recommending that the Environmental Services/Housekeeping product – **FACIAL TISSUE** awarded to Professional Medical in the amount of \$0.63 = \$3,780.00 with an optional Year Two (2) percentage increase of 0% and an optional Year Three (3) percentage increase of 0%. Lead time ARO is 1-2 days.

PAPER CUPS 5 OZ – Year Quantity/24 – UOM/CS - Pack Size – 3000

BY: 1. Dispose N Save – No Bid

2. Central Poly – No Bid
3. Medline – \$106.17 = \$2,548.08

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3/22/2022

Will County Board Members,

Regarding RFP #2022-28 Housekeeping (Environmental Services) for Sunny Hill Nursing of Will County:

Six bids were submitted, received, and accepted by the Will County Purchasing Department for services that will provide Sunny Hill Nursing home with Environment Services/Housekeeping products due to a bid renew process and current contract expiration.

Six bids submitted for Environmental Services/Housekeeping product consideration as follows:

TOILET PAPER – Year Quantity/17280 – UOM/RL - Pack Size – 500/96

- BY: 1. Dispose N Save – No Bid
- 2. Central Poly – \$0.42 = \$7,292.16
- 3. Medline – \$0.42 = \$7,200.00
- 4. Professional Medical – No Bid
- 5. Tri-K Inc – \$0.37 = \$6,393.60
- 6. North American Corporation - \$0.57 = \$9,849.60

Therefore, I am recommending that the Environmental Services/Housekeeping product – **TOILET PAPER** be awarded to Tri-K Inc in the amount of \$0.37 = \$6,393.60 with an optional Year Two (2) percentage increase of 3% and an optional Year Three (3) percentage increase of 3%. Lead time ARO is 1-2 days.

MULTIFOLD HAND TOWELS – Year Quantity/9600 – UOM/PK - Pack Size – 250/16

- BY: 1. Dispose N Save – No Bid
- 2. Central Poly – \$1.18 = \$11,328.00
- 3. Medline – \$2.26 = \$21,726.00

	Yr	Qty	UOM	Pack Size	Dispose N	Central Poly	Medline	Professional Medical	Tri-K Inc	North American Corporation
					Save	Price/ ??	Price/ ??	Price/ ??	Price/ ??	Price/ ??
#1	TOILET PAPER	17280	RL	500/96	No Bid	\$ 0.42	\$ 0.42	No Bid	\$ 0.37	\$ 0.57
					No Bid	\$ 7,292.16	\$ 7,200.00	No Bid	\$ 6,393.60	\$ 9,849.60
#2	MULTIFOLD HAND TOWELS	9600	PK	250/16	No Bid	\$ 1.18	\$ 2.26	\$ 1.00	No Bid	\$ 1.20
					No Bid	\$ 11,328.00	\$ 21,726.00	\$ 9,600.00	No Bid	\$ 11,520.00
#3	FACIAL TISSUES	6000	BX	100/30	No Bid	\$ 0.66	\$ 0.80	\$ 0.63	\$ 0.69	\$ 0.69
					No Bid	\$ 3,960.00	\$ 4,788.33	\$ 3,780.00	\$ 4,140.00	\$ 4,140.00
#4	PAPER CUPS 5 OZ	24	CS	3000	No Bid	No Bid	\$ 106.17	\$ 68.50	No Bid	No Bid
					No Bid	No Bid	\$ 2,548.08	\$ 1,644.00	No Bid	No Bid
#5	CAN LINERS 40" X 46" CLEAR	700	CS	100	\$ 20.01	\$ 19.64	\$ 24.00	\$ 22.31	\$ 17.70	\$ 27.13
					\$ 14,004.00	\$ 13,748.00	\$ 16,800.00	\$ 15,617.00	\$ 12,390.00	\$ 18,991.00
#6	CAN LINERS 30" X 47" CLEAR	480	CS	100	\$ 25.24	\$ 24.66	\$ 18.48	\$ 23.70	No Bid	\$ 26.29
					\$ 12,115.20	\$ 11,836.80	\$ 8,869.33	\$ 11,376.00	No Bid	\$ 12,619.20
#7	CAN LINERS 30" X 37" CLEAR	480	CS	1000	\$ 37.74	\$ 22.19	\$ 65.14	\$ 33.94	No Bid	\$ 29.36
					\$ 18,115.20	\$ 10,651.20	\$ 31,267.20	\$ 16,291.20	No Bid	\$ 14,092.80
#8	CAN LINERS 24" X 33" RED	30	CS	250	\$ 19.84	\$ 39.00	\$ 13.05	\$ 22.45	No Bid	\$ 70.16
					\$ 595.20	\$ 1,170.00	\$ 391.35	\$ 673.50	No Bid	\$ 2,104.80
#9	CAN LINERS 40" X 46" RED	75	CS	125	\$ 32.34	\$ 78.00	\$ 45.72	\$ 26.58	No Bid	No Bid
					\$ 2,425.50	\$ 5,850.00	\$ 3,428.75	\$ 1,993.50	No Bid	No Bid
1st Year Award Total (approximate spend)					\$ 47,255.10	\$ 65,836.16		\$ 60,975.20	\$ 22,923.60	\$ 73,317.40
2nd Year Award Total (approximate spend)					\$ 47,255.10	\$ 74,394.86		\$ 60,975.20	\$ 23,611.31	\$ 75,516.92
3rd Year Award Total (approximate spend)					\$ 47,255.10	\$ 84,066.19		\$ 60,975.20	\$ 24,319.65	\$ 77,782.43
Optional Year two (2) Percentage Increase					0%	13%	15%	0%	3%	3%
Optional Year three (3) Percentage Increase					0%	13%	15%	0%	3%	3%
Additional Percentage Discount if awarded in its					0%	0%	0%	0%	0%	1%
Lead Time ARO					2 days	30-45 days	2 days	1-2 days	1-2 days	1-2 days

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4. Professional Medical – $\$22.45 = \673.50
5. Tri-K Inc – No Bid
6. North American Corporation - $\$70.16 = \$2,104.80$

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 24” 33” RED** be awarded to Medline in the amount of $\$13.05 = \391.35 with an optional Year Two (2) percentage increase of 15% and an optional Year Three (3) percentage increase of 15%. Lead time ARO is 2 days.

CAN LINERS 40” X 46” RED – Year Quantity/75 – UOM/CS - Pack Size – 125

- BY: 1. Dispose N Save – $\$32.34 = \$2,425.50$
2. Central Poly – $\$78.00 = \$5,850.00$
 3. Medline – $\$45.72 = \$3,428.75$
 4. Professional Medical – $\$26.58 = \$1,993.50$
 5. Tri-K Inc – No Bid
 6. North American Corporation – No Bid

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 40” 47” RED** be awarded to Medline in the amount of $\$45.72 = \$3,428.75$ with an optional Year Two (2) percentage increase of 15% and an optional Year Three (3) percentage increase of 15%. Lead time ARO is 2 days.

Therefore, overall, I am recommending that the Environmental Services/Housekeeping bids be awarded as outlined which reflect necessary and required supplies for our Sunny Hill residents.

Sincerely,

Maggie McDowell, LNHA, RN
Administrator