



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Award of Bid for Therapy Services at Sunny Hill Nursing Home

WHEREAS, in order to obtain the most competitive rates for consistent and high quality skilled therapies (physical therapy, occupational therapy and speech therapy) for Sunny Hill's residents in need of Medicare based therapies, and to lower the daily rate that is charged by our therapy company for these services, proposal for therapy services was solicited, and

WHEREAS, on August 18, 2022, the County Executive's Office opened four (4) proposals to provide therapy services (physical, occupational, and speech) at Sunny Hill Nursing Home, for a term of one (1) year with two (2) optional one (1) year renewals, if the County so chooses, and

WHEREAS, recommendation for this proposal was made by Sunny Hill Administration and the County Executive's Office to award the bid to Health Pro Heritage, Highland Park, IL. A total cost estimation cannot be given since the proposal was based upon percentages and various funding sources. See attached Proposal History and Attachments, and

WHEREAS, the Public Health & Safety Committee has concurred with this recommendation, with such funding to be included in the Sunny Hill Nursing Home Budget.

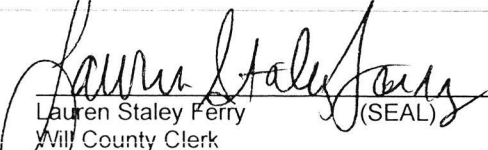
NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the bid to provide therapy services (physical, occupational, and speech) at Sunny Hill Nursing Home to Health Pro Heritage, Highland Park, IL for a term of one (1) year with two (2) optional one (1) year renewals, if the County so chooses, effective October 1, 2022 through September 30, 2023.

FURTHER BE IT RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 15th day of September, 2022.

AYES: Newquist, Ogalla, Koch, Moustis, Mitchell, Tyson, Gazanfer, Traynere, Fritz, Mueller, Gould, VanDuyne, Balich, Fricilone, Brooks Jr., Winfrey, Parker, Ventura, Coleman, Marcum, Berkowicz, Cowan, Pretzel, Weigel, Freeman, Kraulidis

Result: Approved - [Unanimous]


Lauren Staley Ferry (SEAL)
Will County Clerk

Approved this 27 day of September, 2022.


Jennifer Bertino-Tarrant
Will County Executive



WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

KEVIN LYNN
DIRECTOR

P. 815-740-4712
F. 815-740-4604
E. klynn@willcountyillinois.com

County Office Building
302 N. Chicago Street
Joliet, IL 60432

PROPOSAL HISTORY

ITEM: 2019-20 THERAPY SERVICES

DEPARTMENT: SUNNY HILL NURSING HOME OF WILL COUNTY

BID RELEASE: AUGUST 3, 2022

PUBLISHED NOTICE: AUGUST 5, 2022 HERALD NEWS & INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME OF WILL COUNTY BUDGET

BID OPENING: AUGUST 18, 2022, 2:05 P.M.

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

<u>NUMBER RELEASED:</u>	23 + INTERNET	<u>NUMBER RETURNED:</u>	4
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BIDDER:

HEALTH PRO HERITAGE,	HIGHLAND PARK, IL
SYMBRIA INC,	WARRENVILLE, IL
POWERBACK REHABILITATION,	KENNET SQUARE, PA
INFINITY REHAB	NO BID

ATTACHED IS RECOMMENDATION FROM MAGGIE MCDOWELL, SUNNY HILL NURSING HOME ADMINISTRATOR, TO AWARD BID TO **HEALTH PRO HERITAGE, HIGHLAND PARK, IL**, FOR A ONE (1) YEAR CONTRACT, EFFECTIVE OCTOBER 1, 2022 THROUGH SEPTEMBER 30, 2023, WITH TWO (2) ONE (1) YEAR OPTIONAL RENEWALS, AT THE DISCRETION OF WILL COUNTY.

Attachment: Award Docs (22-286 : Award of Bid - Therapy Services)

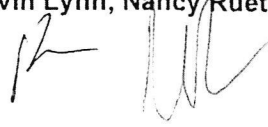
BID TABULATION SHEET

DEPARTMENT: #2022-20 THERAPY SERVICES
SUNNY HILL NURSING HOME, WILL COUNTY

DUE: 8/18/22, 2:00 P.M. OPENED: 8/18/22, 2:05 P.M.

BIDDER	BID COMPLIANCE	REFERENCES
Powerback Rehabilitation Kennett Square, PA	Bond: 20,000 cash on check P/C: yes Form: yes Addenda: yes	3 references
Health-Pro Heritage Hunt Valley, MD	Bond: \$20,000 Bid Bond P/C: yes Form: yes Addenda: yes	3 references
Symbria Warrenville, IL	Bond: \$20,000 Bid Bond P/C: yes Form: yes Addenda: yes	3 references -
	Bond: P/C: Form: Addenda:	
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	Bond: P/C: Form: Addenda:	
	Bond: P/C: Form: Addenda:	

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger



Attachment: Award Docs (22-286 : Award of Bid - Therapy Services)



NURSING HOME OF WILL COUNTY

JENNIFER BERTINO-TARRAN
WILL COUNTY EXECUTIVE

MARGARET MCDOWELL, LNHA, RN
ADMINISTRATOR

P. (815) 727-8710
F. (815) 727-8637
W. willcountyillinois.com/sunnyhill

Sunny Hill Nursing Home
421 Doris Avenue
Joliet, IL 60433

8/24/2022

Will County Board Members,

Regarding RFP #2022-20 Therapy Services for Sunny Hill Nursing Home of Will County:

On 08/18/22 three bids were submitted, received, and accepted by the Will County Purchasing Department for services that would provide Sunny Hill Nursing Home with Therapy Services due to bid renewal process and current contract expiration.

Therefore, in order to obtain the most competitive rates for consistent and high-quality skilled therapies to include physical therapy, occupational therapy and speech therapy provision to residents of Sunny Hill for a term of one (1) year with two (2) optional one (1) year renewals, if the County so chooses. These services are provided mostly through the residents Medicare A and B benefit.

The **first** of three bids submitted for Therapy Services consideration is from Sunny Hills existing provider **HealthPRO Heritage**, compensation to therapy will include the following:

Medicare Part A/Managed PDPM: (Patient Driven Payment Model) 28.75% of the therapy component of the PDPM rate. Medicare Part B/Managed B/Other: 65% of the Fee Schedule

The **second** bid submitted for Therapy Services consideration is from **Symbria**, compensation to therapy will include the following:

Medicare Part A/Managed PDPM: (Patient Driven Payment Model) 30% of the therapy component of the PDPM rate. Medicare Part B/Managed B/Other: 68% of the Fee Schedule

The **third** bid submitted for Therapy Services consideration is from **Powerback Rehabilitation**, compensation to therapy will include the following:

Medicare Part A/Managed PDPM: (Patient Driven Payment Model) – Services and related activities provided by Staff at the rate of \$0.89 per delivered minute. “Delivered minute” means all minutes for which evaluation treatment, or other patient care related services are provided. Medicare Part B/Managed B/Other: 70% of the Fee Schedule

SUNNY HILL

NURSING HOME OF WILL COUNTY

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Sunny Hill Nursing Home

421 Doris Avenue

Joliet, IL 60431

A total cost estimation cannot be given since the proposal is based upon percentages and will be contingent on and reflective of the overall therapy services load and various funding sources over time.

Therefore, I am recommending that the RFP #2022-20 Therapy Services for Sunny Hill Nursing Home of Will County bid be awarded to **HealthPRO Heritage**, based on the overall cost effectiveness of this critical service in maintaining resident's overall rehabilitation health, well-being and recovery. HealthPRO Heritage will be responsible for rendering the required services following local, state, and federal laws and regulations, facility policies and procedures, and community standards of practice.

Respectfully submitted,

Maggie McDowell, RN, LNHA
Administrator

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