



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Awarding Bid for Disposable Incontinence Supplies for Sunny Hill Nursing Home

WHEREAS, in order to receive the most competitive prices available, the Will County Executive's Office solicited bids for disposable incontinence supplies for Sunny Hill Nursing Home, and

WHEREAS, on October 16, 2018, the Will County Executive's Office opened three (3) proposals for disposable incontinence supplies, and

WHEREAS, after reviewing such proposals, the recommendation is to award to the lowest, responsible bidders: Professional Medical, New Lenox, IL, for Disposable Night Pads, for an approximate total of \$10,707.84, and Medline Industries, Mundelein, IL, for all Adult Briefs and Protective Underwear, for an approximate total of \$79,191.27, for first year, December 1, 2018 through November 30, 2019, with two (2) one-year renewals, pursuant to the terms and specifications of the bid and attached Bid Tab Sheet, and

WHEREAS, the Public Health & Safety Committee concurs with this request.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the contracts to the lowest, responsible bidders: Professional Medical, New Lenox, IL, for Disposable Night Pads, for an approximate total of \$10,707.84, and Medline Industries, Mundelein, IL, for all Adult Briefs and Protective Underwear, for an approximate total of \$79,191.27, for first year, December 1, 2018 through November 30, 2019, with two (2) one-year renewals, pursuant to the terms and specifications of the bid and attached Bid Tab Sheet.

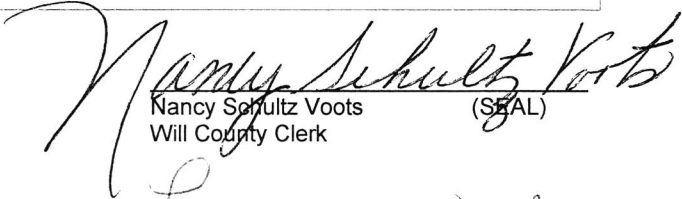
BE IT FURTHER RESOLVED, that such purchases shall be funded through Sunny Hill's Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 15th day of November, 2018.

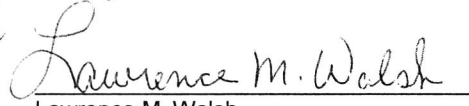
AYES:	Ogalla, Summers, Moustis, Singer, Moran, Rice, Harris, Traynere, Bennefield, Fritz, Gould, Militello, Balich, Fricilone, Brooks Jr., Winfrey, Parker, Staley-Ferry, Marcum, Hart, Maher, Tuminello, Weigel, Ferry, Kraulidis
LEFT MEETING:	Dollinger

Result: Approved - [Unanimous]



Nancy Schultz Voots (SEAL)
Will County Clerk

Approved this 28th day of November, 2018.



Lawrence M. Walsh
Will County Executive

FROM THE DESK OF
RITA WEISS
PURCHASING DIRECTOR

BID HISTORY

ITEM: 2019-8 DISPOSABLE INCONTINENCE SUPPLIES

DEPARTMENT: SUNNY HILL NURSING HOME

BID LETTING: OCTOBER 2, 2018

PUBLISHED NOTICE: OCTOBER 2, 2018, HERALD NEWS & INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME BUDGET

BID OPENING: OCTOBER 16, 2018, 10:05 AM

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

NUMBER RELEASED: 27 + INTERNET NUMBER RETURNED 5

BIDDER:

TOTAL PRICE:

PROFESSIONAL MEDICAL, NEW LENOX, IL	SEE ATTACHED BID TABULATION SHEET
MEDLINE INDUSTRIES, MUNDELEIN, IL	“
MCKESSON MEDICAL, PLYMOUTH, MN	Disqualified – Non Compliant Delivery Terms
WAREHOUSE DIRECT, MT. PROSPECT, IL	NO BID

Recommendation attached from Debbie Stanko, Director of Nursing, Sunny Hill Nursing Home, is to split bid award to lowest, responsible bidders, **Professional Medical, New Lenox, IL**, for Disposable Night Pads, for an approximate total first year cost of **\$10,707.84** and **Medline Industries, Mundelein, IL**, for all Adult Briefs and Protective Underwear for an approximate total first year cost of **\$79,191.27**.

The contract begins December 1, 2018 through November 30, 2019, with two (2) additional one (1) year renewal options, at the discretion of Will County. These costs are approximate, based on resident population and needs and includes consideration of 2nd and 3rd year increase in pricing, as allowed in the bid document.

Attachment: award docs incontinence supplies (18-328 : Disposable Incontinence - Bid Award)

BID TABULATION SHEET

17.4.a

DEPARTMENT: 2019-8 SHNH, DISPOSABLE INCONTINENCE

DUE: 10-16-18, 10:00 A.M.

OPENED: 10-16-18, 10:05 A.M.

BIDDER	REQUIREMENTS	TOTAL COST- 1 YEAR
Warehouse Direct	10% BID DEP PRIME CERT Y N ADDENDA (1) Y N LEAD TIME SAMPLES Y N FORM SIGNED Y N	\$ NO BID YR 2 % YR 3 % % OF DISC
Professional Medical New Lenox, IL	10% BID DEP <i>check 6,613.50</i> PRIME CERT <input checked="" type="checkbox"/> N ADDENDA (1) <input checked="" type="checkbox"/> N LEAD TIME <i>2 DAY</i> SAMPLES <input checked="" type="checkbox"/> N FORM SIGNED <input checked="" type="checkbox"/> N	<i>\$86,134.96</i> YR 2 % YR 3 % % OF DISC
Medline Industries, <i>IS</i> Northfield, IL	10% BID DEP <i>10% Bond</i> PRIME CERT <input checked="" type="checkbox"/> N ADDENDA (1) <input checked="" type="checkbox"/> N LEAD TIME <i>2-3 DAY</i> SAMPLES <input checked="" type="checkbox"/> N FORM SIGNED <input checked="" type="checkbox"/> N	<i>\$90,922.47</i> 97,711 <i>ALH</i> YR 2 % YR 3 % % OF DISC
<i>McKESSON</i> <i>PLYMOUTH, MN</i>	10% BID DEP PRIME CERT Y N ADDENDA (1) Y N LEAD TIME SAMPLES Y N FORM SIGNED Y N	\$ <i>Disqualified</i> YR 2 % <i>Due to</i> YR 3 % <i>Delivery Terms</i> % OF DISC <i>Now Compliance</i>
<i>Concordance Disqualified</i> <i>Bid No</i> <i>EARTH CITY, MO 10% Deposit</i>	10% BID DEP \$ PRIME CERT <input checked="" type="checkbox"/> N ADDENDA (1) Y N LEAD TIME SAMPLES Y N FORM SIGNED <input checked="" type="checkbox"/> N	\$ YR 2 % <i>TBD</i> YR 3 % <i>TBD</i> % OF DISC <i>2.5%</i>
	10% BID DEP PRIME CERT Y N ADDENDA (1) Y N LEAD TIME SAMPLES Y N FORM SIGNED Y N	\$ YR 2 % YR 3 % % OF DISC

ALSO PRESENT: Rita Weiss, Kevin, Lynn, Eddie Bradley, Debbie Stanko, Rebecca Hurley

RW

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Attachment: award docs incontinence supplies (18-328 : Disposable Incontinence - Bid Award)

Bidder	Professional			Concordance	
	Medical	Medline	Medline Alternate	Health*	McKesson**
#1 Ea	\$0.858	\$0.94	\$1.484		
#1 Total	\$10,707.84	\$11,731.20	\$18,514.08		
#2 Ea	\$0.21	\$0.271	\$0.271		
#2 Total	\$1,092.00	\$1,049.72	\$1,409.72		
#3 Ea	\$0.279	\$0.276	\$0.276		
#3 Total	\$3,627.000	\$3,581.500	\$3,581.50		
#4 Ea	\$0.33	\$0.329	\$0.329		
#4 Total	\$24,024.00	\$23,951.20	\$23,951.20		
#5 Ea	\$0.49	\$0.49	\$0.49		
#5 Total	\$11,711.00	\$11,711.00	\$11,711.00		
#6 Ea	\$0.80	\$1.032	\$1.032		
#6 Total	\$7,987.20	\$10,306.40	\$10,306.40		
#7 Ea	\$0.29	\$0.355	\$0.355		
#7 Total	\$904.80	\$1,106.43	\$1,106.43		
#8 Ea	\$0.39	\$0.3870	\$0.3870		
#8 Total	\$3,650.40	\$3,618.81	\$3,618.81		
#9 Ea	\$0.47	\$0.459	\$0.459		
#9 Total	\$4,888.00	\$4,777.50	\$4,777.50		
#10 Ea	\$0.59	\$0.588	\$0.588		
#10 Total	\$3,068.00	\$3,058.90	\$3,058.90		
#11 Ea	\$1.06	\$1.903	\$1.903		
#11 Total	\$2,204.80	\$3,958.50	\$3,958.50		
#12 Ea	\$0.30	\$0.267	\$0.267		
#12 Total	\$2,496.00	\$2,219.36	\$2,219.36		
#13 Ea	\$0.31	\$0.294	\$0.294		
#13 Total	\$3,546.40	\$3,367.65	\$3,367.65		
#14 Ea	\$0.39	\$0.386	\$0.386		
#14 Total	\$4,056.00	\$4,018.30	\$4,018.30		
#15 Ea	\$0.58	\$0.563	\$0.563		
#15 Total	\$2,171.52	\$2,106.00	\$2,106.00		
Year 1 Total	\$86,134.96	\$90,922.47	\$97,705.35		
Year 1 Total	\$10,707.84	\$79,191.27			
	Item #1 Only	Items 2-15 Only			
Disc %	\$0.00	\$0.00	\$0.00		
Year 2 Increase	\$0.00	0	\$0.00		
Year 2 Total	\$86,134.96	\$90,922.47	\$97,705.35		
Year 3 Increase	\$0.00	\$0.00	\$0.00		
Year 3 Total	\$86,134.96	\$90,922.47	\$97,705.35		
Total for all 3 years	\$258,404.88	\$272,767.41	\$293,116.05		

Attachment: award docs incontinence supplies (18-328 : Disposable Incontinence - Bid Award)

*Concordance Health was disqualified due to not providing 10% Bid bond					
**McKesson was disqualified due to delivery terms non compliance					
#1: Heavy Absorbent Night Pad (12480 EA)					
#2 Disposable Adult Brief Size Regular (5,200 EA)					
#3 Disposable Adult Brief Size Large (13,000 EA)					
#4 Disposable Adult Brief Size X Large (72,800 EA)					
#5 Disposable Adult Brief Size 2X Large (23,900 EA)					
#6 Disposable Adult Brief Size 3X Large (9,984 EA)					
#7 Disposable Overnight Adult Brief Size Regular (3,120 EA)					
#8 Disposable Overnight Adult Brief Size Large (9360 EA)					
#9 Disposable Overnight Adult Brief Size X Large (10,400 EA)					
#10 Disposable Overnight Adult Brief Size 2x Large (5,200 EA)					
#11 Disposable Overnight Adult Brief Size 3x Large (2,080 EA)					
#12 Unisex Disposable Adult Protective Underwear (pull-up) Size Medium (8,320 EA)					
#13 Unisex Disposable Adult Protective Underwear (pull-up) Size Large (11,440 EA)					
#14 Unisex Disposable Adult Protective Underwear (pull-up) Size X Large (10,400 EA)					
#15 Unisex Disposable Adult Protective Underwear (pull-up) Size 2X Large (3,744 EA)					

Rita Weiss**Subject:** FW: 2019-7 Disposable Washcloth Bid Comparison**From:** Debbie Stanko**Sent:** Tuesday, October 23, 2018 1:11 PM**To:** Kevin Lynn**Subject:** RE: 2019-⁹ Disposable Washcloth Bid Comparison

Award underpads to Promed better price same quality. Award all other incontinence products to Medline lowest price for most frequently used sizes and more comfortable fit.

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 Sunny Hill Nursing Home
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 (F) 815-768-8461



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From: Kevin Lynn**Sent:** Monday, October 22, 2018 9:48 AM**To:** Debbie Stanko <dstanko@willcountyillinois.com>; Rebecca Hurley <rhurley@willcountyillinois.com>**Cc:** Rita Weiss <RWeiss@willcountyillinois.com>**Subject:** FW: 2019-7 Disposable Washcloth Bid Comparison

Please see attached bid comparison spreadsheet for the 2019-8 Disposable Incontinence Bid

Thank you

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