



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Renewing Contracts for Dietary & Nursing Supplies for Sunny Hill Nursing Home

WHEREAS, the current contracts for dietary & nursing supplies for Sunny Hill Nursing Home will expire on April 30, 2021, and

WHEREAS, the current contracts allow for the extension of said contracts at one year intervals, if the County so chooses, and

WHEREAS, the Purchasing Director and Nursing Home Administrator have recommended, and the Public Health & Safety Committee has concurred, that the contracts with Gordon Food Service, Grand Rapids, MN, and Medline Industries, Northfield, IL, for dietary & nursing supplies for Sunny Hill Nursing Home be renewed for one year from May 1, 2021, through and including April 30, 2022, pursuant to the terms and specifications on the original Bid Tab Sheet, and

WHEREAS, sufficient appropriations have been budgeted for this purpose.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby authorizes the County Executive to renew the contracts with Gordon Food Service, Grand Rapids, MN, and Medline Industries, Northfield, IL, for dietary & nursing supplies for Sunny Hill Nursing Home for one year from May 1, 2021, through and including April 30, 2022, pursuant to the terms and specifications on the original Bid Tab Sheet.

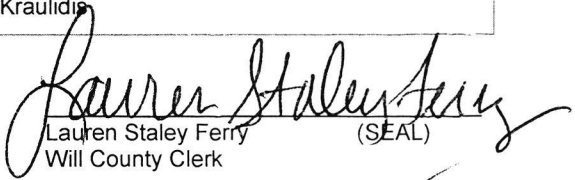
BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.


Adopted by the Will County Board this 18th day of March, 2021.

AYES: Newquist, Ogalla, Koch, Moustis, Mitchell, Tyson, Harris, Traynere, Fritz, Mueller, Goid, VanDuyne, Balich, Fricilone, Brooks Jr., Winfrey, Parker, Ventura, Coleman, Marcum, Berkowicz, Cowan, Pretzel, Weigel, Freeman, Kraulidis

Result: Approved - [Unanimous]

Approved this 24 day of March, 2021.


Lauren Staley Ferry (SEAL)
Will County Clerk


Jennifer Bertino-Tarrant
Will County Executive



**OFFICE OF THE COUNTY EXECUTIVE
COUNTY OF WILL**

WILL COUNTY OFFICE BUILDING • 302 N. CHICAGO STREET • JOLIET, ILLINOIS 60432

Kevin Lynn
Purchasing Director

Direct Dial: (815) 740-4712
Fax: (815) 740-4604
Email: klynn@willcountyillinois.com

January 28, 2021

Gordon Food Service
PO BOX 1787
Grand Rapids, MN 49501

Attn: Colleen Barrett,

RE: BID # 2019-29 Dietary and Nursing Supplies
Sunny Hill Nursing Home

Dear Ms. Barrett,

The contract for Dietary and Nursing supplies for Will County Sunny Hill Nursing Home will expire on April 30, 2021. We are in the position to exercise the optional 3rd year renewal as stated in the original bid. The new contract period will be effective May 1, 2021 through April 30, 2022.

The yearly contract amount will increase 5% as stated on the contract. Please contact me in writing, via email or fax, within ten (10) days as it requires Executive Committee approval.

We look forward to another year of a very efficient and sound working relationship. If you have any questions, please call me anytime at (815) 740-4605.

Sincerely,

Kevin Lynn
Purchasing Director

Cc: Maggie McDowell, SHNH Administrator
Debbie Stanko, Director of Nursing
Julie Cherrington, Director of Food and Nutrition Services

Attachment: Renewal Docs 3rd year (21-76 : Dietary & Nursing Supplies - Bid Renewal)

Nancy Ruettiger

From: James Fares <james.fares@gfs.com>
Sent: Monday, February 8, 2021 11:41 AM
To: Nancy Ruettiger; Scott Nelson
Subject: Fwd: 2019-29 Dietary and Nursing supplies
Attachments: 2019-29 3rd yr dietary and nursing Gordon.pdf

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Good morning Nancy -
 It's nice to meet you over email.
 I hope you had a nice weekend and were able to stay warm.

Thank you for sending over the renewal of the 2019-29 Dietary and Nursing Supplies bid for the Sunny Hill Nursing Home (704560087).

GFS acknowledges your intent to renew, and look forward to the County Board approval to continue our partnership.

We have reached out to the manufacturers for updated pricing and should receive a response later on this week.

Please note that I will be your sales rep and contact for Sunny Hill moving forward.
 My contact information is listed below in my email signature for your reference.
 If there is anything I can do for you, please do not hesitate to ask.

Thank you for your continued business!

Kind Regards,

J. Fares
 Customer Development Specialist
 Chicago Metro Sales
 Cell: (708) 822-5160
 james.fares@gfs.com

Priscilla Lopez | priscilla.lopez@gfs.com Inside Sales Representative
 Direct: 1-800-905-4068 | Fax: 616-717-9313 Monday-Friday 7am-4pm

Chem & Bev Service (800) 968-4164
 Technical Support/Online ordering (800) 968-6437 Nutrition Resource Center (800) 968-4426

Please note our company has implemented a set of precautionary procedures surrounding the COVID-19 outbreak. We respectfully request that if you or someone you have been in close contact with traveled to an area impacted by the COVID-19 Outbreak in the last 14 days (e.g. China, South Korea, Italy, etc), meetings and on-site visits be switched to teleconference or rescheduled for a later time.

----- Forwarded message -----

From: Nancy Ruettiger <nruettiger@willcountyillinois.com>
 Date: Thu, Jan 28, 2021 at 5:20 PM

Attachment: Renewal Docs 3rd year (21-76 : Dietary & Nursing Supplies - Bid Renewal)

Subject: 2019-29 Dietary and Nursing supplies
To: marla.troutman@gfs.com <marla.troutman@gfs.com>

Please see the attached letter regarding renewal of the 2019-29 Dietary and Nursing Supplies bid for the Sunny Hill Nursing Home.

Please reply as soon as possible with your acknowledgement of our intent to renew, as this will require County Board approval.

Thank you

Nancy

Nancy Ruettiger

Will County Executive's Office

302 N. Chicago Street

Joliet, IL 60432

815-774-5892

nruettiger@willcountyillinois.com

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_*Veillez noter que notre entreprise a mis en place un ensemble de procédures de précaution autour de l'épidémie de COVID-19. * **Nous demandons respectueusement à tous les visiteurs non essentiels des installations de Service alimentaire Gordon de remplacer toute réunion en personne par une téléconférence ou de la reprogrammer à une date ultérieure.**

_Please note our company has implemented a set of precautionary procedures surrounding the COVID-19 outbreak. We respectfully request that all non-essential visitors at Gordon Food Service facilities switch any in-person meetings to teleconference or reschedule for a later time.

Attachment: Renewal Docs 3rd year (21-76 : Dietary & Nursing Supplies - Bid Renewal)



**OFFICE OF THE COUNTY EXECUTIVE
COUNTY OF WILL**

WILL COUNTY OFFICE BUILDING • 302 N. CHICAGO STREET • JOLIET, ILLINOIS 60432

Kevin Lynn
Purchasing Director

Direct Dial: (815) 740-4712
Fax: (815) 740-4604
Email: klynn@willcountyillinois.com

January 28, 2021

Medline Industries
Three Lakes Dr.
Northfield, IL 60093

Attn: Mike Calandro

RE: BID # 2019-29 Dietary and Nursing Supplies
Sunny Hill Nursing Home

Dear Mr. Calandro,

The contract for Dietary and Nursing supplies for Will County Sunny Hill Nursing Home will expire on April 30, 2021. We are in the position to exercise the optional 3rd year renewal as stated in the original bid. The new contract period will be effective May 1, 2021 through April 30, 2022.

The yearly contract amount will stay the same as stated on the contract. Please contact me in writing, via email or fax, within ten (10) days as it requires Executive Committee approval.

We look forward to another year of a very efficient and sound working relationship. If you have any questions, please call me anytime at (815) 740-4712.

Sincerely,

Kevin Lynn
Purchasing Director

Cc: Maggie McDowell, SHNH Administrator
Debbie Stanko, Director of Nursing
Julie Cherrington, Director of Food and Nutrition Services

Nancy Ruettiger

From: Denk, Missy <MDenk@medline.com>
Sent: Monday, February 1, 2021 11:17 AM
To: Nancy Ruettiger
Subject: RE: 2019-29 Dietary and Nursing Supplies renewal

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Thank you very much for attaching! I will send this over to our team to review and make you aware with the renewal.

Thank you and have a great day!



ADVANCING
THE HEALTH OF
HEALTHCARE.

Missy Denk
Business Analyst
State & Local- Government
Medline Industries, Inc.
www.medline.com

Office: 847-643-4928
mdenk@medline.com

From: Nancy Ruettiger <nruettiger@willcountyillinois.com>
Sent: Monday, February 1, 2021 11:05 AM
To: Denk, Missy <MDenk@medline.com>
Subject: RE: 2019-29 Dietary and Nursing Supplies renewal

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good Morning Missy,
Please find the requested list of items/pricing from last year.
Please let me know if you need anything else.
Thank You
Nancy

From: Denk, Missy <MDenk@medline.com>
Sent: Thursday, January 28, 2021 4:45 PM
To: Nancy Ruettiger <nruettiger@willcountyillinois.com>
Subject: RE: 2019-29 Dietary and Nursing Supplies renewal

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

HI Nancy,

Attachment: Renewal Docs 3rd year (21-76 : Dietary & Nursing Supplies - Bid Renewal)

Are you able to send over the current items/pricing of the items that we were awarded? Once we review, we will get back to you as soon as possible with the renewal.

Thank you and have a great day!



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THE HEALTH OF
HEALTHCARE.

Missy Denk
Business Analyst
State & Local- Government
Medline Industries, Inc.
www.medline.com

Office: 847-643-4928
mdenk@medline.com

From: Nancy Ruettiger <nruettiger@willcountyvillinois.com>
Sent: Thursday, January 28, 2021 4:21 PM
To: Denk, Missy <MDenk@medline.com>
Subject: 2019-29 Dietary and Nursing Supplies renewal

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Please see the attached letter regarding renewal of the 2019-29 Dietary and Nursing Supplies bid for the Sunny Hill Nursing Home. Please reply as soon as possible with your acknowledgement of our intent to renew, as this will require County Board approval.

Thank you

Nancy
Nancy Ruettiger
Will County Executive's Office
302 N. Chicago Street
Joliet, IL 60432
815-774-5892
nruettiger@willcountyvillinois.com

Attachment: Renewal Docs 3rd year (21-76 : Dietary & Nursing Supplies - Bid Renewal)

SUNNY HILL

Nursing Home of Will County

ATTN: County Executive Larry Walsh
County Board Speaker Denise Winfrey
FROM: Becky Haldorson, Administrator
DATE: March 28.2019

After carefully reviewing the bids that were received for the Dietary & Nursing Products bid for Sunny Hill Nursing Home of Will County, it is my recommendation that the County of Will award the contract totaling approximately \$46,174.50 to the following two (2) bidders, for the first year:

Gordon Food Service Wyoming, MI 49105	\$ 43,038.95
Medline Industries Northfield, IL	\$ 3,135.55

As demonstrated by the attached bid history and tabulation, out of the four (4) responses (two being "No Bid"), the two (2) responsible bidders are being awarded the items for which they provided the lowest cost, based on product quality, pack size and delivery.

Please contact me if you have any further questions or concerns.

Thank you.

Attachment: Renewal Docs 3rd year (21-76 : Dietary & Nursing Supplies - Bid Renewal)

BID TABULATION SHEET

DEPARTMENT: 2019-29 SHNH, Dietary & Nursing Supplies
 DUE: 3-26-19, 9:30 A.M. OPENED: 3-26-19, 9:40 A.M.

BIDDER	REQUIREMENTS	TOTAL COST- 1 YEAR
Gordon Food Service Wyoming, MI *Request Min order \$500.00*	BID BOND: 10% PRIME CERT: Y ADDENDA -1: Y SAMPLES: Y FORM SIGNED: Y COMPLETE BID: Y	\$ 88,719.84 Yr 2 % 5 Yr 3 % 5 % of disc N/A LEAD 2-5 Days
Medline Northfield, IL Mike Calandro	BID BOND: 10% PRIME CERT: Y ADDENDA -1: Y SAMPLES: Y FORM SIGNED: Y COMPLETE BID: Partial	\$ 19,045.02 Yr 2 % 0 Yr 3 % 0 % of disc 0 LEAD 2 days
TRAI-K SUPPLIES No BID	BID BOND: PRIME CERT: Y N ADDENDA -1: Y N SAMPLES: Y N FORM SIGNED: Y N COMPLETE BID: Y N	\$ Yr 2 % Yr 3 % % of disc LEAD
DISPOSE N SAVE No BID	BID BOND: PRIME CERT: Y N ADDENDA -1: Y N SAMPLES: Y N FORM SIGNED: Y N COMPLETE BID: Y N	\$ Yr 2 % Yr 3 % % of disc LEAD
	BID BOND: PRIME CERT: Y N ADDENDA -1: Y N SAMPLES: Y N FORM SIGNED: Y N COMPLETE BID: Y N	\$ Yr 2 % Yr 3 % % of disc LEAD

Attachment: Renewal Docs 3rd year (21-76 : Dietary & Nursing Supplies - Bid Renewal)

ALSO PRESENT: RITA WEISS, KEVIN LYNN, EDDIE BRADLEY

Eddie Bradley E.B.

Item Description	Yr Qty	UOM	Pack Size	Medline		Gordon Food Services	
				Price/??	Price/ CPSL	Price/??	Price/ CPSL
1 STYROFOAM DINNER PLATE 9"	112	PK	125/4	\$ 490.00	\$ 4.38	\$ 402.36	\$ 3.59
2 STYROFOAM CAKE PLATES 6"	128	PK	125/8	\$ 253.44	\$ 1.98	\$ 244.48	\$ 1.91
3 STYROFOAM CUPS 8OZ	1,280	SL	25/40	\$ 697.60	\$ 0.55	\$ 528.32	\$ 0.41
4 STYROFOAM CUP LIDS 8OZ..	120	SL	100/10	\$ 186.00	\$ 1.55	\$ 177.36	\$ 1.48
5 STYROFOAM SQUAT CUPS 4OZ	240	SL	50/20	\$ 350.00	\$ 1.46	\$ 208.08	\$ 0.87
6 STYROFOAM SQUAT CUP LIDS 4OZ	80	SL	100/10	\$ 172.32	\$ 2.15	\$ 76.48	\$ 0.96
7 CUTLERY SETS DISPOSABLE	1,000	PK	500	\$ 72.86	\$ 0.07	\$ 39.69	\$ 0.04
8 DISPOSABLE SPOONS MED WT	170	CS	1000	\$ 1,181.50	\$ 6.95	\$ 1,662.60	\$ 9.78
9 CLEAR DRINKWARE-STRONG 9 OZ	36	SL	400/6	\$ 94.60	\$ 2.63	\$ 437.68	\$ 12.16
10 DISPOSABLE COFFEE MUGS 8OZ	288	SL	8/24	\$ 930.00	\$ 3.23	\$ 615.60	\$ 2.14
11 DISPOSABLE DRINKING STRAWS	240	BX	400/12	\$ 450.00	\$ 1.88	\$ 1,194.96	\$ 4.98
12 DISPOSABLE PAPER BAG #8	16	BALE	500/4	\$ 576.00	\$ 36.00	\$ 259.60	\$ 16.23
13 DISPOSABLE PAPER BAG #4	48	BALE	500/8	\$ 960.00	\$ 20.00	\$ 535.44	\$ 11.16
14 DISPOSABLE SANDWICH BAG	12	BX	1000/2	\$ 78.00	\$ 6.50	\$ 108.90	\$ 9.08
15 DISPOSABLE APRONS MED WT	50	CS	100	\$ 2,200.00	\$ 44.00	\$ 715.50	\$ 14.31
16 FOIL ROLL W/CUTTER BOX 18"X1000'	15	BX	1	\$ 392.25	\$ 26.15	\$ 532.65	\$ 35.51
17 FILM WRAP W/CUTTER BOX 18"X1000'	80	BX	1	\$ 1,792.00	\$ 22.40	\$ 1,240.00	\$ 15.50

Item Description	Yr Qty	UOM	Pack Size	Medline		Gordon Food Services	
				Price/??	Price/ CPSL	Price/??	Price/ CPSL
18 BEVERAGE NAPKINS HUNTER GREEN	240	PK	50/12	No Bid		\$ 383.00	\$ 1.60
19 BEVERAGE NAPKINS RED	120	PK	50/12	No Bid		\$ 190.40	\$ 1.59
20 BEVERAGE NAPKINS NAVY BLUE	120	PK	50/12	No Bid		\$ 191.30	\$ 1.59
21 BEVERAGE NAPKINS IVORY	120	PK	50/12	No Bid		\$ 265.62	\$ 2.21
22 BEVERAGE NAPKINS CLASSIC WHITE	120	PK	50/12	No Bid		\$ 189.00	\$ 1.58
23 BOUFFANT HAIR COVERING WHITE	100	BG	100/10	\$ 189.00	\$ 1.89	\$ 426.80	\$ 4.27
24 BUN RACK COVER 52" X 80"	10	CS	50	\$ 215.90	\$ 21.59	\$ 217.50	\$ 21.75
25 DINNER NAPKINS NAVY BLUE	1,800	PK	50/12	No Bid		\$ 6,112.48	\$ 3.40
26 DINNER NAPKINS HUNTER GREEN	120	PK	50/12	No Bid		\$ 407.50	\$ 3.40
27 DINNER NAPKINS YELLOW	1,200	PK	50/12	No Bid		\$ 4,074.98	\$ 3.40
28 DINNER NAPKINS RED	120	PK	50/12	No Bid		\$ 1,898.99	\$ 15.82
29 DINNER NAPKINS ECRU	600	PK	50/12	No Bid		\$ 204.25	\$ 0.34
30 DINNER NAPKINS WHITE	140	PK	100/28	No Bid		\$ 204.25	\$ 1.46
31 PLACEMAT GOOD MORNING	60	CS	1000	No Bid		\$ 2,734.80	\$ 45.58
32 PLACEMAT COMBO HAPPY BIRTHDAY	2	CS	200ea/cs	No Bid		\$ 64.43	\$ 32.22
33 PLACEMAT COMBO PATRIOTIC	3	CS	200ea/cs	No Bid		\$ 101.74	\$ 33.91
34 PLACEMAT COMBO VALENTINE	1	CS	200ea/cs	No Bid		\$ 20.28	\$ 20.28

Item Description	Yr Qty	UOM	Pack Size	Medline		Gordon Food Services	
				Price/??	Price/CPSL	Price/??	Price/CPSL
35 PLACEMAT COMBO ST. PATRICK'S	1	CS	200ea/cs	No Bid		\$ 30.42	\$ 30.42
36 PLACEMAT COMBO PACK EASTER	1	CS	200ea/cs	No Bid		\$ 32.22	\$ 32.22
37 PLACEMAT COMBO FATHER'S DAY	1	CS	200ea/cs	No Bid		\$ 33.91	\$ 33.91
38 PLACEMAT COMBO HALLOWEEN	1	CS	200ea/cs	No Bid		\$ 32.01	\$ 32.01
39 PLACEMAT COMBO THANKSGIVING	1	CS	200ea/cs	No Bid		\$ 27.54	\$ 27.54
40 PLACEMAT COMBO NEW YEAR	1	CS	200ea/cs	No Bid		\$ 32.01	\$ 32.01
41 PLACEMAT BLUE GREEK KEY	200	CS	1000	\$ 4,000.00	\$ 20.00	\$ 3,264.00	\$ 16.32
42 WIPES FOODSERVICE, PINK STRIPE	190	CS	200	No Bid		\$ 6,767.80	\$ 35.62
43 TOWELETTTE WET NAP	200	PK	100/10	\$ 455.80	\$ 2.28	\$ 251.40	\$ 1.26
44 BAG POLY, RECLOSABLE, 1-GALLON	20	BX	250	\$ 142.96	\$ 7.15	\$ 342.80	\$ 17.14
45 CAMBRO LID MUG 8OZ.	250	SL	150/10	\$ 875.00	\$ 3.50	\$ 239.63	\$ 0.96
46 CAMBRO LID BOWL 9OZ.	250	SL	100/10	\$ 1,000.00	\$ 4.00	\$ 834.25	\$ 3.34
47 VINYL GLOVES LARGE	250	BX	100/10	No Bid		\$ 635.50	\$ 2.54
48 VINYL GLOVES MEDIUM	350	BX	100/10	No Bid		\$ 889.70	\$ 2.54
49 VINYL GLOVES X-LARGE	250	BX	100/10	No Bid		\$ 635.50	\$ 2.54

Item Description	Yr Qty	UOM	Pack Size	Medline		Gordon Food Services	
				Price/??	Price/CPSL	Price/??	Price/CPSL
50 DISPENSE EXPRESS NAPKINS WHITE	180	PK	500/12	No Bid		\$ 622.05	\$ 3.46
51 PLASTIC TUMBLER CLEAR 5OZ	240	SL	20/25	No Bid		\$ 343.34	\$ 1.43
52 PLASTIC TUMBLER CLEAR 9OZ	120	SL	20/12	No Bid		\$ 384.00	\$ 3.20
53 PLASTIC TUMBLER CLEAR 12OZ	120	SL	20/12	No Bid		\$ 400.10	\$ 3.33
54 PLASTIC COFFEE MUG WHITE/SILVER 8OZ	96	SL	8/24	No Bid		\$ 225.70	\$ 2.35
55 PLASTIC DINNER PLATE WHITE/SILVER 9"	80	PK	12/10	No Bid		\$ 624.80	\$ 7.81
56 PLASTIC PLATE WHITE/SILVER 6"	100	PK	15/10	No Bid		\$ 677.10	\$ 6.77
57 PLASTIC BOWL WHITE/SILVER 10OZ	100	PK	15/10	No Bid		\$ 632.80	\$ 6.33
58 PLASTIC COFFEE MUG IVORY/GOLD 8OZ	96	SL	8/24	No Bid		\$ 241.48	\$ 2.52
59 PLASTIC DINNER PLATE IVORY/GOLD 9"	80	PK	12/10	No Bid		\$ 580.80	\$ 7.26
60 PLASTIC PLATE IVORY/GOLD 6"	100	PK	15/10	No Bid		\$ 556.70	\$ 5.57
61 PLASTIC BOWL IVORY/GOLD 10OZ	100	PK	15/10	No Bid		\$ 691.80	\$ 6.92
62 PLASTIC FORKS REFLECTIONS SILVER/BLACK 7 1/2"	3	CS	20/24 (480)	No Bid		\$ 142.50	\$ 47.50
63 PLASTIC SPOONS REFLECTIONS SILVER/BLACK 7 1/2"	3	CS	20/24 (480)	No Bid		\$ 147.09	\$ 49.03

Item Description	Yr Qty	UOM	Pack Size	Medline		Gordon Food Services	
				Price/??	Price/ CPSL	Price/??	Price/ CPSL
64 PLASTIC KNIVES REFLECTIONS SILVER/ BLACK 7 1/2"	3	CS	20/24 (480)	No Bid		\$ 145.56	\$ 48.52
65 PLASTIC FORKS REFLECTIONS SILVER/ WHITE 7 1/2"	3	CS	20/24 (480)	No Bid		\$ 142.50	\$ 47.50
66 PLASTIC SPOONS REFLECTIONS SILVER/ WHITE 7 1/2"	3	CS	20/24 (480)	No Bid		\$ 142.26	\$ 47.42
67 PLASTIC KNIVES REFLECTIONS SILVER/ WHITE 7 1/2"	3	CS	20/24 (480)	No Bid		\$ 142.65	\$ 47.55
68 5OZ PAPER DRINKING CUPS	12	CS	30/100	\$844.80	\$ 70.40	\$ 1,121.04	\$ 93.42
69 3 COMP FOAM DINNER PLATE 9"	10	CS	4/125	\$445.00	\$ 44.50	\$ 186.40	\$ 18.64
Grand Total 1st Year				\$ 3,135.55		\$ 43,038.95	
2nd Year w/% Inc				\$ 3,135.55		\$ 45,190.90	
3rd Year w/% Inc				\$ 3,135.55		\$ 47,450.44	
Optional Year two (2) Percentage Increase				0%		5.00%	
Optional Year three (3) Percentage Increase				0%		5.00%	
Additional Percentage Discount if awarded in its entirety				0%		NA	
lead					2 days	Lead	2-5 Days