



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Renewing Contracts for Disposable Incontinence Supplies for Sunny Hill Nursing Home

WHEREAS, the current contracts for disposable incontinence supplies for Sunny Hill will expire on November 30, 2020, and

WHEREAS, the current contracts with Professional Medical & Surgical Supply, New Lenox, IL, and Medline Industries, Mundelein, IL, for disposable incontinence supplies allowed for two (2), one (1) year renewal options, if the County desired to do so, and

WHEREAS, the Purchasing Director and Sunny Hill Administration have recommended, and the Public Health & Safety Committee has concurred, that the contracts for disposable incontinence supplies with Professional Medical & Surgical Supply, New Lenox, IL, and Medline Industries, Mundelein, IL, be renewed for an additional year, until November 30, 2021, pursuant to the terms of the original bid documents.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby renews the contract for disposable incontinence supplies for Sunny Hill Nursing Home with Professional Medical & Surgical Supply, New Lenox, IL, and Medline Industries, Mundelein, IL, for an additional year, until November 30, 2021, pursuant to the terms of the original bid documents.

BE IT FURTHER RESOLVED, that such purchases shall be funded through the Sunny Hill Nursing Home Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.



OFFICE OF WILL COUNTY EXECUTIVE
LAWRENCE M. WALSH

Kevin Lynn
Purchasing Director

(815) 740-4712
Fax (815) 740-4604
klynn@willcountyillinois.com

August 10, 2020

Medline Industries, INC.
One Medline Place
Mundelein, IL 60060

Via Email: mcalandro@medline.com

Attn: Mike Calandro

RE: BID #2019-8 Disposable Incontinence
Sunny Hill Nursing Home

Dear Mr. Calandro,

The contract for Disposable Incontinence for Sunny Hill Nursing Home of Will County will expire on Nov. 30, 2020. The next contract period will start December 1, 2020 through November 30, 2021.

We are in the position to exercise the second one (1) year renewal option for Disposable Briefs, as stated in the original bid. The yearly contract amount will remain the same.

Please contact me in writing, via fax or email, within 10 business days, as this requires County Board approval.

If you have any questions, please call me at (815) 740-4712.

Sincerely,

Kevin Lynn

Kevin Lynn
Purchasing Director



**OFFICE OF WILL COUNTY EXECUTIVE
LAWRENCE M. WALSH**

Kevin Lynn
Purchasing Director

(815) 740-4712
Fax (815) 740-4604
klynn@willcountyillinois.com

August 10, 2020

Professional Medical & Surgical Supply
1917 Garnet Ct.
New Lenox, IL 60451

Via Email: alanf@promedsupply.com

Attn: Alan Ferry

RE: BID #2019-8 Disposable Incontinence
Sunny Hill Nursing Home

Dear Mr. Ferry,

The contract for Disposable Incontinence for Sunny Hill Nursing Home of Will County will expire on Nov. 30, 2020. The next contract period will start December 1, 2020 through November 30, 2021.

We are in the position to exercise the second one (1) year renewal option for Disposable Night Pads, as stated in the original bid. The yearly contract amount will remain the same.

Please contact me in writing, via fax or email, within 10 business days, as this requires County Board approval.

If you have any questions, please call me at (815) 740-4712.

Sincerely,

Kevin Lynn

Kevin Lynn
Purchasing Director

**FROM THE DESK OF
RITA WEISS
PURCHASING DIRECTOR**

BID HISTORY

ITEM: 2019-8 DISPOSABLE INCONTINENCE SUPPLIES

DEPARTMENT: SUNNY HILL NURSING HOME

BID LETTING: OCTOBER 2, 2018

PUBLISHED NOTICE: OCTOBER 2, 2018, HERALD NEWS & INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME BUDGET

BID OPENING: OCTOBER 16, 2018, 10:05 AM

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

<u>NUMBER RELEASED:</u>	27 + INTERNET	<u>NUMBER RETURNED</u>	5
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BIDDER:

TOTAL PRICE:

PROFESSIONAL MEDICAL, NEW LENOX, IL	SEE ATTACHED BID TABULATION SHEET
MEDLINE INDUSTRIES, MUNDELEIN, IL	“ “
MCKESSON MEDICAL, PLYMOUTH, MN	Disqualified – Non Compliant Delivery Terms
WAREHOUSE DIRECT, MT. PROSPECT, IL	NO BID

Recommendation attached from Debbie Stanko, Director of Nursing, Sunny Hill Nursing Home, is to split bid award to lowest, responsible bidders, **Professional Medical, New Lenox, IL**, for Disposable Night Pads, for an approximate total first year cost of **\$10,707.84** and **Medline Industries, Mundelein, IL**, for all Adult Briefs and Protective Underwear for an approximate total first year cost of **\$79,191.27**.

The contract begins December 1, 2018 through November 30, 2019, with two (2) additional one (1) year renewal options, at the discretion of Will County. These costs are approximate, based on resident population and needs and includes consideration of 2nd and 3rd year increase in pricing, as allowed in the bid document.

Bidder	Professional			Concordance	
	Medical	Medline	Medline Alternate	Health*	Mckesson**
#1 Ea	\$0.858	\$0.94	\$1.484		
#1 Total	\$10,707.84	\$11,731.20	\$18,514.08		
#2 Ea	\$0.21	\$0.271	\$0.271		
#2 Total	\$1,092.00	\$1,049.72	\$1,409.72		
#3 Ea	\$0.279	\$0.276	\$0.276		
#3 Total	\$3,627.000	\$3,581.500	\$3,581.50		
#4 Ea	\$0.33	\$0.329	\$0.329		
#4 Total	\$24,024.00	\$23,951.20	\$23,951.20		
#5 Ea	\$0.49	\$0.49	\$0.49		
#5 Total	\$11,711.00	\$11,711.00	\$11,711.00		
#6 Ea	\$0.80	\$1.032	\$1.032		
#6 Total	\$7,987.20	\$10,306.40	\$10,306.40		
#7 Ea	\$0.29	\$0.355	\$0.355		
#7 Total	\$904.80	\$1,106.43	\$1,106.43		
#8 Ea	\$0.39	\$0.3870	\$0.3870		
#8 Total	\$3,650.40	\$3,618.81	\$3,618.81		
#9 Ea	\$0.47	\$0.459	\$0.459		
#9 Total	\$4,888.00	\$4,777.50	\$4,777.50		
#10 Ea	\$0.59	\$0.588	\$0.588		
#10 Total	\$3,068.00	\$3,058.90	\$3,058.90		
#11 Ea	\$1.06	\$1.903	\$1.903		
#11 Total	\$2,204.80	\$3,958.50	\$3,958.50		
#12 Ea	\$0.30	\$0.267	\$0.267		
#12 Total	\$2,496.00	\$2,219.36	\$2,219.36		
#13 Ea	\$0.31	\$0.294	\$0.294		
#13 Total	\$3,546.40	\$3,367.65	\$3,367.65		
#14 Ea	\$0.39	\$0.386	\$0.386		
#14 Total	\$4,056.00	\$4,018.30	\$4,018.30		
#15 Ea	\$0.58	\$0.563	\$0.563		
#15 Total	\$2,171.52	\$2,106.00	\$2,106.00		
Year 1 Total	\$86,134.96	\$90,922.47	\$97,705.35		
Year 1 Total	\$10,707.84	\$79,191.27			
	Item #1 Only	Items 2-15 Only			
Disc %	\$0.00	\$0.00	\$0.00		
Year 2 Increase	\$0.00	0	\$0.00		
Year 2 Total	\$86,134.96	\$90,922.47	\$97,705.35		
Year 3 Increase	\$0.00	\$0.00	\$0.00		
Year 3 Total	\$86,134.96	\$90,922.47	\$97,705.35		
Total for all 3 years	\$258,404.88	\$272,767.41	\$293,116.05		

Attachment: 2019-8 Renewal docs (20-333 : Incontinence Supplies - Bid Renewal)

Rita Weiss

Subject: FW: 2019-7 Disposable Washcloth Bid Comparison

From: Debbie Stanko
Sent: Tuesday, October 23, 2018 1:11 PM
To: Kevin Lynn
Subject: RE: 2019-~~7~~⁹ Disposable Washcloth Bid Comparison

Award underpads to Promed better price same quality. Award all other incontinence products to Medline lowest price for most frequently used sizes and more comfortable fit.

Debbie Stanko RN BS MHA
 Director of Nursing
 Sunny Hill Nursing Home
 421 Doris Ave, Joliet IL 60433
 (P) 815-727-8652
 (F) 815-768-8461



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From: Kevin Lynn
Sent: Monday, October 22, 2018 9:48 AM
To: Debbie Stanko <dstanko@willcountyillinois.com>; Rebecca Hurley <rhurley@willcountyillinois.com>
Cc: Rita Weiss <RWeiss@willcountyillinois.com>
Subject: FW: 2019-7 Disposable Washcloth Bid Comparison

Please see attached bid comparison spreadsheet for the 2019-8 Disposable Incontinence Bid

Thank you

Kevin Lynn
 Purchasing Assistant
 Office of the County Executive
 Lawrence M. Walsh
 302 N Chicago Street
 Joliet, IL 60432
 815-740-4712
 fax 815-740-4604
klynn@willcountyillinois.com



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Attachment: 2019-8 Renewal docs (20-333 : Incontinence Supplies - Bid Renewal)